

Where StrataLens fits in your business

One governed London Market record from whatever arrives, inside Microsoft Teams, with every field traceable to its source. Six places it applies, and what your underwriters set themselves.

01 · CARRIERS AND MGAs

Submission triage

Each broker's submission is mapped as it arrives, your appetite rules run, and the broker gets accept, refer or decline with reasons in seconds. Referrals land in Teams.

For underwriting operations

02 · DELEGATED AUTHORITY

Bordereaux, mapped once

A coverholder's feed is mapped once; every row becomes a governed record with lineage. Binder rules run on arrival and problems point to the row they came from.

For DA and bordereaux teams

03 · BROKERS

One feed, many carriers

Send once. Each invited carrier receives the London Market record, applies its own private rules, and its signed decision returns to your system.

For broking operations

04 · IT AND ARCHITECTURE

Delivery into your systems

Give us the receiving system's OpenAPI document. Records arrive in its own format, signed and retried. There is no adapter to build.

For integration and architecture

05 · PLACING DATA

MRC v3 and the digital contract

A record organised like the Market Reform Contract, built from the public MRC v3 standard, with the market's synonyms resolved and every value carrying its source.

For placing, pricing and policy teams

06 · RISK AND AUDIT

Evidence for the risk committee

Every decision records the rules that fired; every value records its source. Versioned rules, an audit log that cannot be edited, AI that drafts but never decides.

For CROs, compliance and third-party risk

WHAT A CHIEF UNDERWRITING OFFICER ASKS, AND HOW WE ANSWER

THE DEMAND	OUR ANSWER	STATUS
Do not touch my core systems	Sits alongside your estate; nothing migrated or replaced.	IN PLACE
Show me why every decision was made	Deterministic rules; reasons and values recorded; lineage per field.	IN PLACE
Keep my underwriters in charge	They write, test and approve the rules. AI drafts; a person approves.	IN PLACE
Keep my data in the UK, out of any model	Azure UK South only; no training on customer data.	IN PLACE
No portal, no nine-month integration	Teams app with your identity; a sender is set up from a sample in about ten minutes.	IN PLACE
Evidence for my risk team	Append-only audit; DPIA drafted; CREST pen test before first paid pilot.	BEFORE PRODUCTION
Which certifications?	Cyber Essentials, Cyber Essentials Plus and IASME Cyber Assurance L1 (Oct 2026). SOC 2 and ISO 27001 on the roadmap.	3 HELD

UNDERWRITERS SET THE RULES THEMSELVES

- Write it in plain English.** "Refer if the maximum value per conveyance is over USD 100,000."
- See exactly what it checks,** next to your words.
- Test it on recent submissions:** how many accept, refer, decline.
- Approve and apply.** Versioned; old versions kept.
- Decide the referrals** in Teams, with the data and the reason.

Missing data is referred, never guessed. No developer, no ticket.

See it on one of your own

files

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Thirty minutes, no preparation info@stratalens.co.uk needed.